

**Subject: OILGEAR OFFERINGS for D150 and Larger PUMPS, PVV540 x D150 Pump Conversion Packages, and Integration services for YOUR EQUIPMENT.**

**Annex C: Complement to Standard Offer and annexes A and B.**

## **Paid Service Engineering Assistance to integrate Standard Replacement Kit offers on customer's machines, pricing and options.**

- ➔ The intent of this Engineering service assistance offer is to visit customers interested in D and PVV replacement kit Standard offers to define the integration on their specific machine.

Format of fixed Engineering Standard offer:

- Preparation for site visit (collect documentation, drawings, tools, and other equipment)
- All travel and lodging expenses are included in the fixed price.
- Day 1 of the site investigation is expected to be 8 hours, with approximately 4 hours studying the machine and 4 hours of discussions with the customer.
- Day 2 of the site investigation will consist of 4 hours of additional time available to further analyze the machine and installation, including basic recordings. The remainder of Day 2 will be for return travel.
- A formal report on the customer's machine, detailing implementation of upgrades, will be supplied to the customer within 10 days of concluding the site visit.

The report will provide details on three main topics:

- 1) Picture of the machine "as it is today" – Starting point.
- 2) Detailed integration recommendations for the new, upgraded equipment in our Standard Offer. Specific topics to be covered include: pilot pressure source, electronic interface cards, couplings, supercharge requirements, filtration levels, etc.
- 3) Machine overview and possibilities for improvements in machine operation.

Options:

- 1) Extra site day with recording device to record production cycles, dead cycle times, etc. to build a set of recorded reference baseline documentation.
- 2) Extra day of Engineering performed in Oilgear's offices to provide addition details not normally covered by the Standard Offer quotation. (examples: new layout drawing, circuit and parts list updates).

Pricing:

Engineering assistance package as described above:

- a) USA: **\$4,740 US** all inclusive.
- b) Mexico: **\$5.330 US** all inclusive.
- c) Canada: **\$5.187 US** all inclusive.

Extra day of assistance at end user's site (8 hours) including lodging: **\$1,330 US** all inclusive.

Extra day of remote (Oilgear office) Engineering (8 hours): **\$1,080 US** all inclusive.

**Oilgear's standard terms and conditions apply.**

Effective January, 2017Date: